



Thanks for Choosing Penn Valley to Meet Your Propane Needs!

Thank You, Jeremy

Penn Valley has a team of transport drivers that haul propane to meet the needs of our retail and wholesale customers. Jeremy Hunsberger is one of those drivers. Jeremy came to us as a part-time transport driver several years ago during the unusually cold winter of 2017. As time passed it became apparent that he would be a great fit for our transport department, so we asked him to join us full-time.

Jeremy came with several years of over-the-road driving experience, along with the gift and passion for polishing and shining trucks. If you see any of our trucks that seem extra shiny, chances are Jeremy had a hand in making them look that way. He is often called on to run the night shift to meet peak demand, and has the positive attitude needed to handle the long hours and many miles required of a transport driver.

Jeremy has been married to his wife, Alicia, for 15 years and they have been blessed with three daughters Leah, Brooke, and Addisyn. He loves spending time hanging out with family especially when it involves grilling, camping, boating, or wakeboarding. He is the groundskeeper at the church he attends and enjoys fixing things and keeping the property pristine. He and Alicia serve together as youth leaders and look for ways to share the love of Jesus in their community.

Thank you, Jeremy, for using your gifts and talents to drive thousands of safe miles and to make Penn Valley equipment look good. You have become a valued member of our team and we look forward to seeing what God has in store for you at Penn Valley and in your community in the years to come.



From Our Family to Yours

The new life of spring this year brought with it a sense of hope even more than usual. After a year of serious challenges, loss, and isolation, enjoying the beauty of this spring with others as COVID restrictions have eased brings much needed refreshment. For our family, the value of community was made very real as friends and coworkers helped us through the loss of our company's founder, Ken Balmer.

This should come as no surprise since God designed us to be in community. The Bible tells us to "bear one another's burdens" (Galatians 6:2), including being mindful of the people around us who are in need. If you're enduring hardships, we pray the Lord brings you help and hope this summer. If you're enjoying a good season, we encourage you to look for a neighbor to bless or encourage.

We especially want to thank the 762 customers who signed up for paperless billing! We are so grateful that together we could help the Keystone Opportunity Center meet critical needs related to food, housing, and education by turning those sign-ups into a donation of \$3,810.

When asked how Penn Valley is doing, we often reply, "We're very thankful for God's provision." He has given us wonderful coworkers who are great at their work and who put others first. He has also given us faithful customers to serve even in the most challenging of times. We don't take either for granted; both are a tremendous gift to us. Thank you!

Dwane Balmer

President of Wholesale & Equipment

Josh Balmer

President of Retail & Finance

Remembering Our Founder

Ken and Ruth Balmer started Penn Valley Gas in 1957, and ran the business out of their home for over 30 years. The company grew steadily through their desire to build trusted relationships and provide reliable service at a fair price.

As a boy growing up on a dairy farm, Ken loved trucks and dreamed of someday owning a trucking company, which the Lord gave him with Penn Valley Gas. He often referred to it as “the Lord’s business” so he looked for ways to steward Penn Valley Gas in order to bless others. He was a man of integrity, who built a company by working hard and doing the right thing for the good of others.

Following heart surgery in 1989, Ken stepped back from leading the company. Nonetheless, God gave him 31 more years to give counsel in running the business, help out as needed, and share his heart with new employees. He taught those around him to work



together, be generous, and lead with humility.

In January, Ken went home to be with the Lord at age 89. While we miss having him around our facility, we thank the Lord for his faithful life and legacy. Along with his wife, Ruth, he built Penn Valley into a thriving company, and together they created a culture of caring for our coworkers and customers that helped us endure the challenges of the past year. We’re grateful for the example that they modeled and we are honored to continue in his footsteps.

valleyvalues

Kindness Through Serving

by Ruth Niederhaus

We read in the Bible about a follower of Christ named Tabitha. We know very little about Tabitha except for where she lived, how she lived, and how she made her living. Acts 9:36 tells us she was from Joppa and she excelled in acts of kindness and charity, which she did habitually. Later in the same chapter we learn she made clothing for those in her community.

The same can be said about our service technicians. We know they live here in our

community and they have been taking time to show kindness and charity using the skills they’ve learned from how they make their living. Since many of the COVID restrictions have been a burden to camps that serve kids and families locally and beyond, technicians from our service department have been volunteering at these ministries.

Multiple times through the spring, summer, and fall of 2020 they made their way to places like Camp Men-O-Lan, Spruce Lake Retreat, Camp Conquest, Camp Pinebrook, and Big Sky Bible Camp. Their work included repairs and updates to the propane system that provides heat or hot water to the camp, building new facilities and equipment for campers to enjoy, and helping out around camp with general repairs like roofing, painting, and upkeep.

We thank God for these men following the example of Tabitha and using their time and skills to help serve these ministries.

Ruth joined us in 2014 and became our service dispatcher in 2016. She does an excellent job of supporting the service manager and technicians on a daily basis while juggling the last-minute changes as service calls come in. Thank you, Ruth, for navigating the unexpected needs that arise each day in a way that shows care and upholds safety for our coworkers and customers.



SAFETY NOTES

Getting a New Gas Appliance?

Be sure that any appliance being installed is designed for use with propane. Natural gas appliances must be adjusted by a qualified service technician prior to use with propane. Please call our office prior to delivery of your new appliance to schedule one of our qualified service techs to install the appliance properly and ensure that all controls and valves operate correctly.

Equal Payment Plan

We'll average your annual usage and divide it into 10 equal payments. Then it's simply a matter of sending in your payment every month from August to May. This will give you the peace of mind of level monthly payments over the winter when your usage is at its highest. For added convenience, we offer **AutoPay** from either a checking account or credit card.

If you have any questions or would like to enroll, please contact our office. Then relax knowing that you're prepared for the next heating season. If you were enrolled in the Equal Payment Plan last year, you will automatically receive this year's program information in July.



Penn Valley is committed to your safety. Please take the time to read through these safety reminders. Don't hesitate to call us or visit www.pennvalleygas.com for more information.

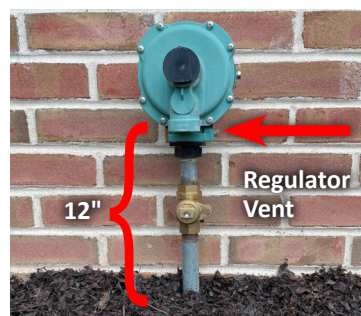
Mulching Warning

Please take note of these safety reminders when mulching near your propane tank and regulator:

Aboveground Tank: Mulch must not cover the bottom of the tank since that can cause premature hidden corrosion. Please keep mulch below the concrete blocks supporting the tank.



Underground Tank: Keep mulch 5-6" below the height of the underground tank lid. This will prevent surface water from accumulating in or around the lid and freezing in the winter. It is also critical to keep mulch at the propane shut-off valve and regulator at least 12" below the regulator vent. This will allow ample access to the shut-off valve and prevent restriction of the regulator vent.





3000 Meetinghouse Road
 Telford, PA 18969
215.723.7429
 www.pennvalleygas.com

PRST STD
 U.S. Postage
 PAID
 Quakertown, PA
 Permit NO. 77

ELECTRONIC SERVICE REQUESTED

PA12857



Colossians 6:9

"And let us not grow weary of doing good."

Thank You, Steve

As the winter season came to a close in March, we celebrated the long and safe career of our driver, Steve Wasser. Steve delivered propane for us full-time for over 11 years before retiring in 2016, and then another 5 years as a seasonal driver during the winter months. He is a dependable, hard worker who always accomplished the work given to him in an efficient manner. He was fun to work with and shared his expertise by training many of the younger drivers here at Penn Valley. Steve loves dogs and we often heard from customers who said their dogs loved when Steve showed up to deliver propane! We will miss working with Steve, and we wish him and his wife, Sue, all the best in this new season.

Welcome to Our New Employees!



We are excited to welcome two new full-time employees to our Penn Valley family. Both of these young men helped out seasonally and we look forward to their further development and contribution in serving your propane needs.

Dustin Deterline was hired as a service technician apprentice in March after working part-time around our facility and as a delivery helper. He loves to learn, is committed to a job well done, and has a heart to serve others, so we're excited for his future on the service team. Dustin is very talented with music and video, often using those skills to bless others. He and his wife, Bailey, who works in our office, have been married 3 years and enjoy spending time together outdoors.

In May we hired a second service technician apprentice, **Tim Landis**. While a student, Tim worked around our facility over summer break and kept our trucks clean and shiny. He has an interest in engineering and building systems so we think he will be a great fit on our service team. We're also excited because he is the first second-generation employee outside the Balmer family. Tim's dad, Matt, joined Penn Valley in 1993 and dispatches his fellow drivers in our transport department.